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More often than not, it's the little things that make a **big** impact on your life. So today, in no particular order, here are my *10 things you should STOP and THINK about now that could change your life!*

- 1. **Negotiating**. Whether your negotiation is strong or weak depends entirely on how badly you want what you're negotiating for.
- 2. **Success**. Your success is based on your current behavior, not past performance. So how are you behaving at the moment?
- 3. **Confidence**. Confidence comes from success; knowledge comes from failure. So you win whether you succeed or fail...
- 4. **Conflict**. Conflict is healthy; anger is not. Get help for excessive anger.
- 5. Wisdom. No matter how smart you are, wisdom only comes from experience.
- 6. Problems. When you have problems with others, look inside yourself for answers.
- 7. Quitting. Don't jump ship before you hit the iceberg. Quitting is not always your best option...
- 8. **Talking.** If you don't know what you're talking about, stop talking and start learning.
- 9. **Misery**. If you're miserable with what you're doing, quit and do something else. If you're still miserable, it's you.
- 10. Anger. Anger is never about what you think you're angry about. Try to find out what yours is all about...

I hope you do take the time to stop and think about my 10 little things and that they have a big impact on You! Now...if you want to dive deeper, try these <u>20 things you should stop doing right now!</u>

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